

CASE STUDY



EDUCATION

SUMMARY AND CHALLENGES

INDUSTRY: EDUCATION

WEBSITE: WWW.GEMSEEDUCATION.COM

GEMS Education has engaged with LiveRoute due to the following challenges:

- ✓ Huge CAPEX and management overhead to maintain passive Disaster Recovery
- ✓ Difficult to test and validate the DR frequently
- ✓ A lot of manual effort to failover and fail back
- ✓ Almost impossible to add BCDR for any new application. More investment required

IDEAL SCENARIO

- ✓ A Disaster Recovery solution that supports all scenarios, (heterogeneous) platforms
- ✓ Easier Disaster Recovery testing and reporting
- ✓ Automated workflow for performing Disaster Recovery test
- ✓ Easy to incorporate BCDR for new application without huge investments

WINNING SOLUTION

- ✓ A fully managed DRaaS with zero capex (pay-as-you-go) model
- ✓ Fully managed support included for DR failover/failback twice a year
- ✓ Orchestrated DR failover and failback runbooks
- ✓ No limits to add more applications with pay-as-you-go model
- ✓ **Closed Date: March, 2018**

WIN RESULTS

- ✓ **Reduced TCO and CAPEX Costs:** With DRaaS, customer achieved huge annual IT budget savings, a fully managed DR for its mission critical applications with zero upfront cost. Annual IT budget savings can be used for other prospects. Customer no more require costly offsite backup copies.
- ✓ **Business Continuity and Compliance:** Compliance requirements for high availability and business continuity of business applications is achieved.
- ✓ **Improved Productivity:** Efficiency and productivity increase as customer can now focus more on the active production workloads. Management overheads for managing DR infrastructure have been offloaded.